

Save Your Customers Money with  
An Automatic Upgrade from CNA

## Automatic Upgrade

Save Money on Coverage or Buy  
More with the Premium Savings



First Class for Peanuts

CNA Life's new class upgrade program saves your clients money when they select \$500,000 or more of CNA Term 115G, 120G or ViaPro® G. Best of all, you can also offer your impaired risk, non-tobacco clients a better rate – and it's guaranteed.

**IMPAIRED RISK UPGRADE EXAMPLE: MALE, AGE 45,  
\$500,000, SELECT NON-TOBACCO CLASS (NT)**

Table 4 Rating Upgraded to Preferred NT Table 4	115G	120G	ViaPro® G
Old Rate	\$1,775	\$2,505	\$5,015
New Rate	\$1,245	\$1,645	\$3,195
<b>Annual Savings</b>	<b>\$530</b>	<b>\$860</b>	<b>\$1,820</b>

**WE'RE UPGRADING OUR BEST. ASK ABOUT  
PREFERRED PLUS UPGRADE RATES FOR CNA TERM.**

Hurry! This automatic upgrade offer is good until March 31, 2002. There's never been a better time to contact your clients – especially your impaired-risk customers – and tell them how you can save them money. Call us at **1-800-262-0348**. Or visit the CNA agent Web site at **<http://agents.cnalife.com>** to learn more.



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